

# General Atlantic Announces Promotions To Managing Director and Principal

New York, NY - December 17, 2014

General Atlantic, a leading global growth equity firm, today announced the promotions of Graves Tompkins to managing director and Chris Caulkin, Tony Li, Peter Munzig, and Paul Stamas to principal. Mr. Tompkins is based in New York and co-heads General Atlantic's global capital partnering effort. Mr. Caulkin, Mr. Li, Mr. Munzig, and Mr. Stamas are senior investment professionals in the firm's London, Hong Kong, Palo Alto, and New York offices, respectively.

"Graves has taken our capital partnering effort to the next level and we are proud to promote him to managing director in recognition of his important contributions to the firm and his leadership role at General Atlantic," said William E. Ford, CEO of General Atlantic. "Our long-term capital base reinforces our global growth equity strategy and remains a key strategic differentiator among families and institutional investors."

Based in New York, Graves Tompkins is co-head of General Atlantic's global capital partnering effort. Since joining the firm in 2007, Mr. Tompkins has worked across the business services, healthcare, and financial services sectors and has developed expertise in asset management, capital raising, and co-investments. He currently serves on the board of Oak Hill Advisors, and recently was named to GrowthCap's list of "Top 40 Under 40 Growth Investors." Prior to joining General Atlantic, Mr. Tompkins worked at Goldman Sachs & Co. in the Merchant Banking Division and at McKinsey & Company. He is the founding co-chair of the Alumni Council at Harvard's Center for Public Leadership and serves on the boards of Summer Search New York and the Harvard Business School Club of New York. Mr. Tompkins earned an MBA with high honors from Harvard Business School and an MPA from the Harvard Kennedy School of Government. He graduated magna cum laude with an A.B. from Princeton University.

Mr. Ford continued, "We are also pleased to promote to principal four outstanding investment professionals from across our global platform: Chris Caulkin, Tony Li, Peter Munzig, and Paul Stamas. We look forward to continuing efforts in applying their investment acumen and leadership skills to build long-term value for our portfolio companies and our capital partners."

Chris Caulkin joined General Atlantic's London office in 2011 and focuses on opportunities in the business services and internet & technology sectors across Eastern and Western Europe. He currently serves on the board of Studio Moderna and is a board observer of Yemeksepeti.com. Before joining General Atlantic, Mr. Caulkin worked for Warburg Pincus in London, where he focused on investments in the media, business services, and education spaces, and at The Boston Consulting Group. Mr. Caulkin earned a Masters in Finance from London Business School. He also earned a graduate degree from the University of Cambridge with Distinction in Information & Computer Engineering and studied at the Massachusetts Institute of Technology.

Tony Li is based in the firm's Hong Kong office and focuses on investments in the retail and consumer sectors. Prior to joining General Atlantic in 2010, he served as chief representative in the Beijing office of San Shan Capital Partners and as a senior analyst at McKinsey & Company. Mr. Li earned an MBA from The Wharton School of the University of Pennsylvania and an M.Eng. and a B.Eng. from Shanghai Jiao Tong University.

Peter Munzig focuses on investments in the internet & technology, business services, and healthcare sectors, based out of General Atlantic's Palo Alto office. Mr. Munzig is a director on the boards of Alignment Healthcare and CLEAResult and is a board observer of Box and Appirio. Mr. Munzig first joined General Atlantic in 2005 and returned to the firm after receiving his MBA from Stanford Graduate School of Business. Prior to joining the firm, Mr. Munzig worked at Goldman Sachs & Co. in the Investment Banking Division, where he focused on the industrial, consumer, and technology sectors. Mr. Munzig earned a B.A. from Stanford University, where he graduated with honors.

Paul Stamas is based in General Atlantic's New York office and focuses on investments in the financial services

sector. He currently serves on the board of OptionsHouse / tradeMONSTER and is closely involved with the firm's investments in Santander Asset Management and KCG. Since joining General Atlantic in 2010, Mr. Stamas has also been active in the healthcare sector, including the firm's investments in MedExpress Urgent Care and Align Networks. Previously, he worked for Welsh, Carson, Anderson & Stowe as an associate focusing on investments in the healthcare services and information and business services sectors and at Goldman Sachs & Co. in the Investment Banking Division, where he focused on the consumer and retail sectors. Mr. Stamas earned an MBA from Harvard Business School, where he graduated with highest distinction and was a Baker Scholar. He also received a B.S.E. from Princeton University, where he graduated summa cum laude.

### **About General Atlantic**

General Atlantic is a leading global growth equity firm providing capital and strategic support for growth companies. General Atlantic combines a collaborative global approach, sector specific expertise, long-term investment horizon, and a deep understanding of growth drivers to partner with great management and build exceptional businesses worldwide. Established in 1980, General Atlantic has approximately \$20 billion in assets under management and more than 95 investment professionals based in New York, Greenwich, Palo Alto, Sao Paulo, London, Munich, Amsterdam, Beijing, Hong Kong, Mumbai, and Singapore. [www.generalatlantic.com](http://www.generalatlantic.com)

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